

# Adelaide, Australia

### SOUTHTOME

**BOEING PRODUCTS** 

Southtome Pty Ltd provides engineering services and conducts research and product development in advanced survivability technologies. These uniquely sovereign military technologies ensure that defence systems developed by Boeing Australia can be tested for effective operation in dense and contested environments where missions are susceptible to hostile threats.



#### Q: What makes your business unique?

A: Southtome provides military-only critical survivability technology and services which are not available to Australia from any other supplier anywhere in the world. Southtome works at the "high end" of Defence capability where the technology is highly specialised, military-only and tightly controlled by governments. 50% of Southtome staff are PhD qualified, 72% have a NV2 or higher clearance and the median employee Defence experience is 33 years.

#### Q: What is important to the success of Southtome?

A: A focus on our customers and their satisfaction is critical for Southtome's success.

"Having advanced sovereign survivability technology is critical in ensuring our capabilities can provide options for our warfighters to create dilemmas for their competitors," said Brad Thompson, Director of Boeing's Phantom Works Australia. "The development of a collaborative digital ecosystem with partners like Southtome positions Boeing to provide solutions to our customers that can adapt at the speed of relevance."

#### Q: Why is it important to be a Boeing supplier?

Southtome provides sensitive military survivability

**ASSOCIATED WITH SUPPLIER** 

products and services for a number of Boeing programs.

A: Boeing provides Southtome with an opportunity to have a greater impact on Australian sovereign defence capability than it could achieve alone. By working jointly with a Prime Contractor such as Boeing, Southtome has access to world class facilities including high performance computing and overseas test facilities while working with the best and brightest engineering talent from Boeing.

## Q: How do to you incorporate technology and innovation into your company?

A: When innovation is required to solve a problem, Southtome will take up the challenge. Southtome is solution-first focused rather than technology focused. We start with the problem that needs to be solved and work backwards rather than trying to be innovative for its own sake. For example, some of our innovations use existing Boeing technologies and manufacturing processes to solve difficult problems in unique ways.

### Q: What has been the proudest moment in your company's history?

A: Southtome is extremely proud that our ongoing relationship with Boeing has evolved to the establishment of a formal strategic alliance. This will streamline collaboration and further accelerate the development of innovative solutions.

We have an exciting future ahead and look forward to when the technologies we have developed in conjunction with Boeing are verified in flight test.

